

DIGITAL HEALTHCARE IN FRANCE

KEY INFO IN

10

POINTS

1

▶ CONNECTED PATIENTS

Sixty-seven percent of the general public and 81% of doctors in France think that connected healthcare offers opportunities for better quality treatment, while 23% of patients with chronic illnesses are already using consumer connected devices. (Odoxa, connected healthcare survey, 2015)

2

▶ A DYNAMIC ECOSYSTEM

France has no fewer than seven innovation clusters focusing exclusively on the pharma/biotech sector: Lyon Biopôle, Medicen, Alsace Biovalley, Atlantic Biotherapies, Cancer Bio Santé, Eurobiomed and Nutrition Santé Longévité. France's research tax credit can be used against eligible R&D expenditure up until market approval for pharmaceutical products, and CE marking for medical devices.

3

▶ LISTED STARTUPS

French startups in the biotech and healthcare sector are innovating at an ever faster rate. Among them are two 'unicorns' with a stock market value of over €1 billion: DBV Technologies, listed in Paris and on the Nasdaq, which is developing a revolutionary treatment for peanut allergies; and Advanced Accelerator Applications, a molecular nuclear medicine pioneer listed on the Nasdaq.

4

▶ FRANCE E-HEALTH TECH

Founded in 2015 by 59 startups nationwide, France eHealth Tech, which now has more than 140 members, seeks to promote and represent e-health startups within government circles and throughout the ecosystem.

5

▶ ONE-CLICK HEALTHCARE

A number of French startups have developed applications to improve relations between patients and healthcare professionals. Doctolib makes it easier to book appointments online; Instacare helps patients to see doctors within 24 hours; DoudouCare has developed an online question and answer platform for children's health; while Epiderm offers a similar service for dermatology concerns.

6

▶ CONNECTED DEVICES

Marseille-based startup Capsul Protect has developed a digital health record booklet so that patients always have their medical information to hand; Paris-based Liva has made a bracelet with a unique diamond-engraved QR code containing health data; while fellow Paris startup Auxivia has invented a smart glass to measure fluids drunk by elderly people.

7

▶ FRENCH E-HEALTH TECH AT THE CES

An array of French startups brought their e-health tech innovations to the 2017 Consumer Electronics Show in Las Vegas, including Aryballe Technologies' unique scent recognition device; a robot designed by Leka to help children with development problems; and Gaspard's smart wheelchair posture pad.

8

▶ BIOTECH FUNDRAISING

Several French biotech startups successfully completed funding rounds in early 2017: Paris startup Kap-Code raised €3 million for its solutions to fight chronic diseases and to scan social media for patients discussing their treatments; Lyon telemedicine specialist Imalink Medical raised €1 million; while a marine biotech startup from Brittany, Hemarina, raised €8 million.

9

▶ WORLD-RENOWNED TALENT

Every year, the prestigious MIT Technology Review highlights the innovation capacity of young entrepreneurs, scientists and researchers in various sectors. Ten French innovators were recognized in 2016, including three in the Health Tech category: Doctolib, Instent and Millidrop.

10

▶ HEALTH TECH NETWORK

Launched in 2016 by the French Ministry for the Economy, Industry and Digital Affairs, the specialist Health Tech Network, part of the public/private “La French Tech” initiative, comprises 24 connected healthcare stakeholders seeking to raise the international profile of the local startup ecosystem and promote local healthcare infrastructures.



For further information, please visit:
www.businessfrance.fr





Business France
77, boulevard Saint-Jacques
75680 Paris Cedex 14 - France
Tel.: +33 1 40 73 30 00



€2 MORE THAN
billion
RAISED IN VENTURE CAPITAL
IN 2016 BY STARTUPS
IN FRANCE

(EY)



ONLY

3.5

**DAYS REQUIRED IN 2016
TO FOUND A COMPANY IN FRANCE**

(WORLD BANK, DOING BUSINESS, 2017)



FRANCE: 1st
IN EUROPE FOR THE NUMBER
OF FAST-GROWING COMPANIES
IN THE TECHNOLOGY SECTOR

**(FT 1,000: EUROPE'S FASTEST
GROWING COMPANIES)**



23%

**OF PATIENTS WITH CHRONIC ILLNESSES
IN FRANCE ALREADY USING CONSUMER
CONNECTED DEVICES**

(ODOXA, 2015)